PMM Funeral Services | Report Name: Sales Analysis by Client Service Type

Report Description: This report displays signed revenue by price list categories and grouped by client services types. It includes case counts, averages per price list category, and case mix calculations. The subtotal column includes all signed revenue less cash advances and sales tax.

Report Ran On: 02/05/2026 16:50 CST | **Date Range:** 01/05/2026 00:00 CST - 02/05/2026 23:59 CST

	Case	Cremation Caskets	Containers	Urn Vaults	Merchandise	Flowers	Packages	Cash Advance Items	Burial Vaults	Urns	Transportation	Facilities & Equipment	Professional Services	Caskets	Preneed Discount	Package Discount	Courtesy Policy Discount	Subtotal	Cash Advances	Sales Tax	TOTAL
Total	5	$0.00	$0.00	$800.00	$0.00	$0.00	$0.00	$0.00	$3,395.00	$525.00	$3,115.00	$2,085.00	$29,595.00	$12,295.00	$0.00	$0.00	$0.00	$51,810.00	$716.00	$0.00	$52,526.00
	Count	0	0	1	0	0	1	1	2	2	3	2	5	3	0	0	0	5	5	5	5
	Average	$0.00	$0.00	$800.00	$0.00	$0.00	$0.00	$0.00	$1,697.50	$262.50	$1,038.33	$1,042.50	$5,919.00	$4,098.33	$0.00	$0.00	$0.00	$10,362.00	$143.20	$0.00	$10,505.20
All Other	0	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
	Count	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Case Mix of 0%	Average	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Cremation Full Svc	0	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
	Count	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Case Mix of 0%	Average	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Cremation Mem Svc	1	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$175.00	$1,040.00	$1,390.00	$8,555.00	$0.00	$0.00	$0.00	$0.00	$11,160.00	$0.00	$0.00	$11,160.00
	Count	0	0	0	0	0	0	0	0	1	1	1	1	0	0	0	0	1	1	1	1
Case Mix of 20%	Average	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$175.00	$1,040.00	$1,390.00	$8,555.00	$0.00	$0.00	$0.00	$0.00	$11,160.00	$0.00	$0.00	$11,160.00
Direct Burial/Graveside	2	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$3,395.00	$0.00	$780.00	$0.00	$8,995.00	$8,500.00	$0.00	$0.00	$0.00	$21,670.00	$0.00	$0.00	$21,670.00
	Count	0	0	0	0	0	1	0	2	0	1	0	2	2	0	0	0	2	2	2	2
Case Mix of 40%	Average	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$1,697.00	$0.00	$780.00	$0.00	$4,497.00	$4,250.00	$0.00	$0.00	$0.00	$10,835.00	$0.00	$0.00	$10,835.00
Direct Cremation	1	$0.00	$0.00	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$350.00	$0.00	$0.00	$5,245.00	$0.00	$0.00	$0.00	$0.00	$6,395.00	$716.00	$0.00	$7,111.00
	Count	0	0	1	0	0	0	1	0	1	0	0	1	0	0	0	0	1	1	1	1
Case Mix of 20%	Average	$0.00	$0.00	$800.00	$0.00	$0.00	$0.00	$0.00	$0.00	$350.00	$0.00	$0.00	$5,245.00	$0.00	$0.00	$0.00	$0.00	$6,395.00	$716.00	$0.00	$7,111.00
Funeral - Day Prior Vis	0	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
	Count	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Case Mix of 0%	Average	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Funeral Same Day Vis	1	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$1,295.00	$695.00	$6,800.00	$3,795.00	$0.00	$0.00	$0.00	$12,585.00	$0.00	$0.00	$12,585.00
	Count	0	0	0	0	0	0	0	0	0	1	1	1	1	0	0	0	1	1	1	1
Case Mix of 20%	Average	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$1,295.00	$695.00	$6,800.00	$3,795.00	$0.00	$0.00	$0.00	$12,585.00	$0.00	$0.00	$12,585.00

Basic filter criteria: Branch: PMM Funeral Services (PMM Funeral Services - North, PMM Funeral Services - South); Case Type: All.

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